

# Country Folk Art<sup>®</sup> CRAFT SHOW



15045 Dixie Hwy./Ste. A (248) 634-4151  
Holly, MI 48442 Fx: (248) 634-3718

shows@CountryFolkArt.com

[CountryFolkArt.com](http://CountryFolkArt.com)

Dear Future Exhibitor:

Thank you for your inquiry with regards to exhibiting at the Country Folk Art<sup>®</sup> Craft Shows. What a year 2020 was! Hopefully this year will bring us closer back to 'business as usual'. At this time, we have scheduled our fabulous fall holiday shows for later this year. Our shows feature handcrafted furniture, repurposed/upcycled items, home and garden decor, florals, framed art, metalwork, holiday decor, lamps, rugs, jewelry, textiles, wearable art, fine, traditional and contemporary art, candles and gourmet delights. Decorating themes include Farmhouse Style, French Country, Cottage, Shabby Chic, Vintage, Primitive, Rustic, the Fun and Funky and much, much more! Imported or factory-manufactured items are subject to show managers' pre-approval.

Country Folk Art Shows will offer once again this year... **A Special Discount to exhibitors with 100% Handmade in the USA booths, product must be sold by the artisan at the show.** These exhibits will be management approved and validated on a show-by-show basis.

Our vendors put many hours into building an attractive booth at our shows! This makes the shows very appealing and professional. **Out of fairness to all vendors who put a lot of time and effort into building a beautiful booth, we ask you to please adhere to our back drop rules found in #2 of the lease agreement.**

Enclosed you will find our current show schedule and Lease Agreement. All COUNTRY FOLK ART<sup>®</sup> SHOWS, INC. are juried to include both handmade and non-handmade items. Country Folk Art may limit products at any given show at its own discretion for the mutual benefit of all participants. If you change or add products to your booth they must be pre-approved by COUNTRY FOLK ART<sup>®</sup> SHOW management. To be accepted as a participant in Country Folk Art<sup>®</sup> Shows, we ask you to please submit four to six close-up photos of the type of work that you would be displaying and selling at our shows. Photos may be sent by mail, email or we can view your website. Then simply fill out Lease Agreement making sure you understand it completely and send it to our office with your \$ 20 jury fee (this is a one-time processing fee). Upon receipt of your photo-jury submittal, our jury committee will review your application and mail or email you their decision promptly.

Once juried, you're invited to register for any of our CFA Shows by downloading show contracts which will be available via [www.countryfolkart.com/2021.htm](http://www.countryfolkart.com/2021.htm) later this year. Our 2021 show contracts will be finalized & uploaded soon.

If you do not have internet access you may have our office mail or fax you the show contracts. Booth sizes start at 10'x10' and increase in 5-foot width increments (10'x15', 10'x20', etc.) with prices adjusted accordingly. Booth prices vary depending on show. Please email a couple of group product photos for inclusion on our customer Eblasts invites to [karen1@countryfolkart.com](mailto:karen1@countryfolkart.com)

Again, we thank you for your interest in becoming an exhibitor with Country Folk Art<sup>®</sup> Shows, Inc. We look forward to hearing from you soon and to a long and mutually rewarding business relationship.

Best Regards,

Rhonda and Keith Blakely  
Show Producers  
Country Folk Art<sup>®</sup> Shows, Inc

# LEASE AGREEMENT

SHOW OFFICE COPY

Country Folk Art<sup>®</sup>  
CRAFT SHOW



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shows@CountryFolkArt.com

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**The undersigned hereby makes application for booth space at COUNTRY FOLK ART© SHOWS, INC. If accepted as an exhibitor by the managers, the undersigned hereby agrees to abide by the following conditions of show participation:**

1. All COUNTRY FOLK ART© SHOWS, INC. are juried. Artisans are selected for quality of work and category availability for the mutual benefit of all participants. All items for sale must be pre-juried by COUNTRY FOLK ART© SHOWS, INC. management. Our shows feature handcrafted and decorating items in such themes/motifs as Primitive, Cottage, Shabby Chic, French Country, Vintage, Northwoods Rustic, Fine, Traditional & Contemporary Folk Art. Categories include items such as: paintings and prints, handcrafted furniture, garden art, iron work, textiles, clothing, textiles, pottery, jewelry, gourmet foods, etc. Artisan agrees to sell complete, finished, ready to use products: No unfinished wood or kits or patterns; silk flowers must be pre-approved by management. COUNTRY FOLK ART© SHOWS, INC. reserves the right, and at its sole discretion, to make exceptions to this rule on an individual basis.

2. All booths must have a three-sided backdrop in order to cover the back and sides of the booth. A minimum of 6 ft. in height is required on all three sides. Backdrop should be solid (not see-through) in order to form a room setting, decorated to suit your display and in accordance with your artistic ingenuity, such as stenciled walls, barn wood, cloth curtains or any artistic style of your choosing and finished on all front sides. Tablecloths must be draped to the floor. Neither boxes or other storage items are allowed to be showing.

3. Set up equipment including dollies, carts, chairs, extension cords, backdrops, hardware, etc., are not provided by COUNTRY FOLK ART© SHOWS, INC. Please come prepared. All fabric used in display, such as curtains, tablecloths, etc., must be flame retardant. Electrical cords must be grounded (3-pronged). COUNTRY FOLK ART© SHOWS, INC. reserves the right to inspect and pull all non-conforming items without refund.

4. Exhibitor will provide a booth identification sign, which should include Business Name, City and State. Exhibitor agrees to remove from their display any items or signs objectionable to the managers. No "sale," "clearance," or "show special" signs are allowed.

5. Payment in full is required upon registration for each show, if doing less than four (4) shows annually with COUNTRY FOLK ART© SHOWS, INC. A Deposit of one hundred dollars (\$100) per show will be accepted from artisans doing more than four (4) shows annually with COUNTRY FOLK ART© SHOWS, INC. Then, all balances on exhibit space, electric and table fees are to be paid and received in our office, in full, 30 days prior to show. We do accept Visa, MasterCard, Discover, and American Express for deposits and/or balances. A 10% late fee will be added to payments on booth balances received in COUNTRY FOLK ART© SHOWS, INC. office less than 30 days prior to show. This 10% fee also applies for registration of show(s) less than 30 days. All payments returned from bank will be subject to a \$35 fee per bank return.

6. Cancellations A: Written notice MUST be mailed via Certified Mail only to show office no less than 30 days prior to show. Exhibitor will absolutely not receive any refund or transfer of rental fees and/or deposits already posted to a show at time of Exhibitor cancellation - regardless of reason OR date notice is given (exception: see item #10).

B: However, Exhibitor will be required to remit any unpaid show balance in full for cancellations received in our office less than 30 days prior to show. By signing this Lease Agreement, I am giving Country Folk Art Shows, Inc. authorization to charge any unpaid show balances that remain on my account after a show has taken place to any credit card number that I may have on file or have previously given to Country Folk Art Shows, Inc. These show balances include but are not limited to remaining balances due to unpaid balances that remain on my account after a show has taken place, late cancellations and no show fees. In order to remain eligible for future show participation, show office MUST be notified of ALL show cancellations and non-participations, even and especially if short notice - less than 30 days up to day of show.

7. Please note: COUNTRY FOLK ART© SHOWS, INC. does not issue confirmation statements prior to shows. We ask you to consider your canceled check and/or credit card statement your confirmation/receipt of payment received. (When making payments in person at shows with C.F.A. staff, a receipt will be issued for all cash payments.) All accounting records and booth assignments are based on the primary juried artisan's last name rather than the business name (DBA).

8. Downsizing or decreasing booth size from original requested or contracted size is not allowed. Individual show contracts must be filled out & submitted to show office for each show. (The show contracts will be sent upon return of the completed and signed show office copy of the lease agreement.) Increasing booth size is allowed on a booth space available basis.

9. All registered artisans must check in with COUNTRY FOLK ART© SHOWS, INC. before 12:00 p.m. on the day of set up for shows that open to the public at 5:00 p.m. and 10:00 a.m. for shows opening at 12:00 p.m. If, for any reason you will not make it to the show by check in time, inform our office of your arrival time or cancellation (by 4 p.m. Eastern Time Friday). Booth space/location & exhibitor badges will be assigned at show on set-up day. Preassigned booth spaces will not be guaranteed after check in time, however a space will be provided.

10. If show premises are destroyed, or if any cause whatsoever makes it impossible to hold the COUNTRY FOLK ART© SHOWS, INC., or in the judgment of the managers, the show should not be held for any reason, the lease agreement shall terminate and the exhibitor waives any claim for damages except the return or transfer of the rental fees.

11. There will be no subleasing of spaces. No one shall occupy the space other than the juried exhibitor except by prior consent of the managers. Exhibitor will leave the condition of the premises equal to or better than found. This includes the sweeping and removal of all rubbish from leased space and place in garbage bags or containers ready for pick up. Damage to the structure of any part of the property or premises will be paid for by the exhibitor in full as determined by the managers and the officials of the show facility.

12. Exhibitor agrees to adhere to the advertised show hours. Under no circumstances will early packing or leaving be allowed.

13. Exhibitor agrees to obtain all necessary permits and licenses and to comply with any local ordinances, ie: State Sales Tax, Fire, Health, etc. valid for that state/community, before said show takes place, to file all required tax forms, and to pay all state and local taxes which result from sales at COUNTRY FOLK ART© SHOWS, INC. This includes health permits for food vendors. Once tax numbers are received, exhibitor must forward the tax permit number to COUNTRY FOLK ART© SHOWS, INC. office before the show commences.

14. The managers of the COUNTRY FOLK ART© SHOWS, INC. shall not be responsible for any injury or loss or legal action that may arise or come to the exhibitor or his/her agent or his/her goods or property or the public from any cause whatsoever while show premises are being occupied under this agreement. Exhibitor will provide own insurance coverage and waives all claims for personal injury, damages to persons or property, including, but not limited to medical expenses, costs, suits, fees, etc., howsoever incurred against COUNTRY FOLK ART© SHOWS, INC.

15. All food vendors that will be handling any edible products must carry an additional \$1 million liability insurance naming as additional insured, COUNTRY FOLK ART© SHOWS, INC., it's officers & employees. This must be done for each show and a copy must be sent to us, prior to show participation.

PLEASE FILL OUT, SIGN BELOW and RETURN THIS Show Office Copy of the Lease Agreement in order to receive show contracts to: COUNTRY FOLK ART© SHOWS, INC., 15045 Dixie Hwy/Ste A, Holly, MI 48442  
PH: 248-634-4151 • FAX: 248-634-3718, email: Shows@CountryFolkArt.com • Retain a copy for your records!

PLEASE type or print CLEARLY!

Your Name \_\_\_\_\_ Spouse \_\_\_\_\_

Business Name \_\_\_\_\_

Mailing Address \_\_\_\_\_

City \_\_\_\_\_ ST \_\_\_\_\_ ZIP \_\_\_\_\_

Street (UPS) Address: (if different) \_\_\_\_\_ ZIP \_\_\_\_\_

Ph/Fax: (include area code) • OK to give out any of these numbers to fellow artisans &/or customer inquiries?  YES or  NO

Daytime \_\_\_\_\_ Eve./msg. \_\_\_\_\_ FAX \_\_\_\_\_

Check:  business  home phone  home phone  msg phone  business  home

Email: \_\_\_\_\_ Cell phone: \_\_\_\_\_

PARTNERS: Name \_\_\_\_\_ Phone(s) \_\_\_\_\_

Address \_\_\_\_\_

PRODUCT DESCRIPTION: *Please Check All That Apply!*

- |                                                                                             |                                                                                                  |
|---------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|
| <input type="checkbox"/> ACCESSORIES (Hats, Scarves, Handbags, Hairbows, Belts, ETC.) _____ | <input type="checkbox"/> QUILTS, THROWS, PILLOWS & BEDDING _____                                 |
| <input type="checkbox"/> BASKETS & WEAVINGS _____                                           | <input type="checkbox"/> RUGS, FLOOR MATS, ETC. _____                                            |
| <input type="checkbox"/> CLOTHING (Mens, Women, Children, ETC.) _____                       | <input type="checkbox"/> WOOD CRAFTS (Decorative &/or Painted) _____                             |
| <input type="checkbox"/> TEXTILES (Curtains, Table Clothes, Towels, ETC.) _____             | <input type="checkbox"/> CANDLES, POTPOURRI & OILS _____                                         |
| <input type="checkbox"/> DOLLS (Doll Clothes, Stuffed Animals, ETC.) _____                  | <input type="checkbox"/> BATH & BODY PRODUCTS _____                                              |
| <input type="checkbox"/> FLORALS (Dried, Fresh, Silk, ETC.) _____                           | <input type="checkbox"/> MUSIC & INSTRUMENTS _____                                               |
| <input type="checkbox"/> FOOD (What Kind?) _____                                            | <input type="checkbox"/> KITCHEN (Utensils, Cookware, ETC.) _____                                |
| <input type="checkbox"/> FURNITURE (Including Shelves) _____                                | <input type="checkbox"/> PET PRODUCTS _____                                                      |
| <input type="checkbox"/> JEWELRY (Silver, Beads, Magnetic, ETC.) _____                      | <input type="checkbox"/> PARTY PLANS (Tupperware, Cookie Lee, Scentsy, ETC.) _____               |
| <input type="checkbox"/> LAMPS & LAMP SHADES _____                                          | <input type="checkbox"/> COMMERCIAL BOOTHS _____<br>(Vacation Packages, Home Improvements, ETC.) |
| <input type="checkbox"/> IRON WORK, TIN & STAIN GLASS _____                                 | <input type="checkbox"/> PET PRODUCTS _____                                                      |
| <input type="checkbox"/> POTTERY, CERAMICS & GLASS _____                                    | <input type="checkbox"/> HOLIDAY _____                                                           |
| <input type="checkbox"/> PAINTINGS, PHOTOGRAPHY, PRINTS & GRAPHICS _____                    | <input type="checkbox"/> OTHER _____                                                             |

ADDITIONAL PRODUCT INFO: \_\_\_\_\_

IS YOUR PRODUCT HANDMADE? \_\_\_\_\_

I have read, understand and agree to abide by all terms and conditions of this Lease Agreement to be a participant in the Country Folk Art© Shows, Inc.

Your Signature(s) \_\_\_\_\_ Date signed \_\_\_\_\_

Date received at CFA office

FIRST NAME

LAST NAME

CFA USE ONLY



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**Country Folk Art Craft Shows** charges all new exhibitors a one time \$20 jury/application fee to set-up an account with us. If you would like to pay by credit card please fill out form below, sign and date and return to our office with the Lease Agreement and photos.

If paying by check please make payable to:

**COUNTRY FOLK ART SHOWS., INC.**  
**15045 DIXIE HWY., SUITE A**  
**HOLLY, MI 48442**

**FAX: 248-634-3718**

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**Please charge my credit card below the one time \$20 jury application fee:**

*We gladly accept VISA, MasterCard & Discover*

Name \_\_\_\_\_ Phone \_\_\_\_\_

Business Name \_\_\_\_\_

Name on Card \_\_\_\_\_

Billing Address \_\_\_\_\_ City \_\_\_\_\_ ZIP \_\_\_\_\_

Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_ S/C Code (On back of card) \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_